



THE SCAFFOLDER

Your Weekly Access to SAIA News, Training, Events & More!

HOTEL CUTOFF DATE QUICKLY APPROACHING!!

The SAIA has negotiated a room rate of \$229 per night (not including hotel fees and taxes) for the nights of July 8-11 at the Annual Convention's host hotel, The Palmer House Hilton.

Per our contract with the hotel, the cutoff date for the negotiated discounted room rate is **Friday, June 8** – which is only one week away!

After this date, any unsold rooms will go back to hotel inventory and offered to the general public. At that time, the SAIA will not be able to guarantee a room for attendees at the host hotel at the negotiated room rate.

This situation would likely force the SAIA to pay attrition at the hotel – which would result in an increased conference registration fee for 2019.



Don't delay in making your reservations. Time is of the essence. Register for the conference today and make your room reservation with the link provided below before **Friday, June 8**.

When making your reservation, please be sure to let the hotel know that you are reserving in the SAIA room block. This ensures that you receive the sponsored hotel key card, nightly turndown agendas, and evening treats (think something yummy and indulgent) delivered to your room!

BOOK YOUR ROOM TODAY!

SAIA Announces New Meetings Manager

The Scaffold & Access Industry Association is proud to announce the appointment of Meredith Carr to the position of Meetings





Manager. She brings extensive meeting and event planning experience to the SAIA that encompasses both the corporate and association worlds.

Meredith began her career in advertising sales upon

graduating from the University of Kansas in 2003 with a B.S. in Journalism. Her sales experience at *The Topeka Capital-Journal* led to a position with Alliance Communications (a subsidiary of Allen Press), who hired her in 2004 as their meeting planner and exhibit/sponsor sales manager. In this role, she managed all aspects of exhibit and sponsorship sales for five professional associations and societies.

After leaving Alliance Communications in 2006, Meredith moved over to the corporate side, planning events for franchise companies. In 2008, Meredith joined the Robstan Group and resumed her love of planning meetings for non-profit organizations, serving as the executive director for the Polyurea Development Association (PDA).

When this self-proclaimed city girl isn't working so hard, you can find her watching Royals games, traveling the globe, reading a good book, and cheering on her beloved Jayhawks with family and friends.

MEMBERS REPRESENT SAIA AT DOWNSTREAM EVENT

Twenty member companies representing the SAIA and its 11 Councils are currently exhibiting at the Downstream Conference & Exhibition being held Thursday, May 31, and Friday, June 1, in Galveston, Texas.

This event is providing great exposure for the SAIA to promote the Association and its collective offerings to this specific industry group.

The Downstream Conference is the most significant, industry-leading event for Downstream Capital Project, Engineering, Maintenance, Reliability and Turnaround professionals to meet and do business.



DON'T WAIT 'TIL THE LAST MINUTE – GET REGISTERED NOW!

Don't wait until the last minute to register for the SAIA 2018 Annual Convention & Exhibition. It's the largest annual gathering of scaffold and access industry professionals – and you need to be there!

Take advantage of this opportunity to grow your business or hone your skills – there's nothing else like it in the industry!

It's easy to register: just click on one of the links below to get started.



[For Attendees](#)

[For Exhibitors](#)

[For Sponsors](#)

UPCOMING EVENTS

COMPETENT PERSON TRAINING FOR FRAME

Saturday, June 9, 2018

Hosted by: Lynn Ladder & Scaffolding

Location: 90 Temple Road | New Ipswich, NH 03071

Contact: Alan Kline | 617.275.1076 | adk@lynnladder.com

Cost: \$300 per attendee

ONLINE HAZARD AWARENESS TRAINING

Now thru June 30, 2018

Location: www.saiatraining.com

Contact: Jackie Brown | 816.595.4833 | jackie@saiaonline.org

Cost: \$65 (use code **SPRING** at checkout)

Register by: June 30, 2018

Group rates and/or bulk discounts are also available. Call Jackie for more information.

Let us know how we're doing: what's working, what's not. Have a suggestion or idea? Tell us about it. What information do you want to see in this e-newsletter? All feedback, good or bad, is welcomed and appreciated. Contact Denice Posey, Marketing Manager, at denice@saiaonline.org.

www.saiaonline.org

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